



Writing a Successful Offer Checklist

Finding the home of your dreams is only part of the process of becoming a homeowner; you've also got to be able to write an acceptable offer that will entice the seller with terms that are compatible with your finances and timing. Below are the terms and conditions common to a real estate contract.

Fill in the blanks below to create a strategy guide for you and your agent to write successful offers.

Financing:

- Are you pre-approved for a mortgage? If so, from where and for how much? _____
- How much are you willing to commit as a down payment? _____
- Do you have money set aside for an "appraisal gap" should one occur? _____
- Will you be asking the seller to cover part or all of the closing costs? _____

Inspection:

- Do you have a preferred home inspector? _____
- Is your inspector aware that you are actively seeking a home? _____
- Has your inspector provided you with an estimate for when they could complete an inspection? _____
- Is there a minimum condition threshold you're expecting from your inspection? _____

Closing & Possession:

- Is there a window within which you must close your purchase? _____
- IS there a window within which you must take possession of your new purchase? _____
- Is there a title company you prefer to work with as part of your closing? _____